



Microsoft Licensing Management

Optimize your Microsoft licenses—with expert guidance, from planning and purchase to management and support.

Right-size your licensing.
Optimize costs. Empower your team.

Understanding and navigating Microsoft licensing can be a challenge. As applications advance and your organization's needs evolve, maintaining alignment between what you have and what you need becomes increasingly complex. At HBS, our Microsoft Licensing team exists to help you navigate that landscape.

We'll simplify the Microsoft licensing process for you—ensuring you only pay for what you need, and you get the most for what you pay.

Why HBS?

Dedicated Microsoft Licensing Team

Our team of experts is certified across the Microsoft stack. And we're entirely focused on finding the licensing solution that best fits your organization's needs.

Advanced Partnership with Microsoft

As a Microsoft Managed Partner—a designation awarded to only 1% of U.S. partners—with a direct support contract with Microsoft, we provide the expertise and resources to support your entire organization.

Strategic. Customized. Flexible.

HBS provides strategic guidance to streamline your Microsoft licensing, align it to your organization's needs, get the most from your investment, and adapt as your needs evolve.

How to engage with Microsoft Licensing Management by HBS.



Microsoft Licensing Assessment

A quick and comprehensive assessment to identify needs, gaps or inefficiencies, and develop a plan to optimize your Microsoft licensing.



License Optimization Services

Whether you're bringing existing Microsoft cloud subscriptions over to HBS or need an annual review, our team will assess both your seat-based and Azure services to identify cost savings and opportunities to optimize your investment.



Strategic IT Roadmap

A custom plan outlining recommendations to align your Microsoft licensing to your longer-term business strategy. We'll uncover technology gaps and provide steps to close them, based on your business objectives and desired future state.



HBS Inspire Cloud Assessment

A thorough assessment to help you get started with migration to the cloud. We'll analyze your infrastructure and Microsoft licensing needs, help you estimate total cost of ownership, and provide a strategic roadmap with recommendations and next steps for moving to the cloud.



Microsoft Licensing Support

As-needed Microsoft product and licensing support, guidance and updates. Contact us to discuss specific concerns with your current licensing, trends or what to expect from future Microsoft updates and software releases.



- Business Applications
- Data & AI - Azure
- Digital & App Innovation
Azure
- Infrastructure - Azure
- Modern Work
- Security

Optimize your Microsoft licensing.

Contact your HBS Solutions Consultant to learn more.

